

## UNIVERSAL MARBLE & GRANITE (PVT) LTD.

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Universal Granite and Marble has won the trust and confidence of our exclusive private and public sector clientele over the last decade. In our journey, the company has grown from being a simple supplier of natural stones to a sought after source for treated and natural stones from around the world, for

the most demanding projects.

I am proud to share that today we have a sophisticated natural stone treatment facility and have set up several showrooms in strategic locations. Our treatment and processing facility is benchmarked on global industry standards in processing and treatment as well as systems.

With over 500,000 square feet of granites and marbles on display with thousands of varieties of stones showcased, Universal and Granite and Marble has earned the respect of its stakeholders and is renowned for the largest variety on display under one roof.

As we expand and grow, we are committed to live by the values that the company has promised its stakeholders. They are respect, trust, reliability, transparency and responsibility. We are equally committed to provide world class products and services to each one of our clients.

I wish to take this opportunity to thank our loyal customers over the years and continue to pledge the same level of dedication and a greater range of products and services in the years to come.

Yours,

P. Radha, Managing Director









# Vision

Our vision is to be a globally respected and recommended natural stone product supplier renowned for premier quality products manufactured in keeping with industry best practices, by a team of committed and qualified professionals, and offering unique and inspiring consumer experiences.

## Mission

We are committed to provide high quality stone products sourced from the best in the world at the most reasonable price together with world class customer service. In achieving this, we strive to maintain and benchmark highest industry systems and processes, whilst consistently creating value for our customers, employees, investors and shareholders on the basis of trust, responsibility, transparency, respect and teamwork.

## Values

### Respect

Earn the respect of all stakeholders including customers, suppliers, and staff through processes, products and services that are never quality compromised

### Trust

We understand that our stakeholders place their trust in us and would always strive to honor their trust through unparalleled quality

### Responsibility

We take complete responsibility for all products that are manufactured by Universal Granite and Marble which is why we take extra care to source the best natural stones from the world's top grade suppliers

### Reliability

We are a reliable supplier of natural stones who value the customer's confidence in the authenticity of our products at all times

### Transparency

We maintain transparency in our processes, our sources, as well as our stone techniques

### Team work

We believe in the power of working as a team to achieve our vision and in providing best quality service and products to our clients. Our team is our most valuable resource.

### Win win solutions

We strive towards win-win solutions that satisfy our clients and help achieve our corporate objectives, as a means of ensuring long term relationships with our clientele.

## **About the Company**

Universal Marble and Granite Pvt Ltd is a leading supplier of natural stones to Sri Lanka's top state and private sector projects for over a decade. The Company is well-known to have the largest collection of stone products and the widest range of marbles and granites sourced both locally and internationally.

A preferred partner for many large scale industrial, leisure sector and government infrastructure projects, Universal Marble and Granite has won the confidence and trust of leading builders, contractors, fabricators, architects, retailers, , interior designers and distributors for the high quality and reliability of natural stone and stone products. With natural stones imported from the best sources from around the world, Universal Marble and Granite is able to supply granite, limestone, travertine, marble and other types of natural stones throughout the year.

With an expanding range of natural stones and a growing list of clientele, Universal Marble has set up 2 showrooms in Wattala and Nugegoda in addition to the company's 500,000 sqft display head office showroom located in Nawala, which boasts the largest display of natural stones in one location.

Some of the varieties of marble and granite available at Universal Marble and Granite include black galaxy, black pearl, paradieso, steel grey, tiger black, siva gold, blue pearl, kuppam green, black, iskcon white, absolute black, river white, tan brown, S white, P white, royal red, hassan green, and multi red.





## **Sources of Natural Stones**



## **About Marble and Granite**

Marble and Granite are both natural stone materials quarried from earth. While they often can be mistaken to be similar, they are significantly different.

Granite is a product of solidification and cooling of magma deep within the earth over millions of years. It is considered an igneous rock because of its origin from the cooling down of molten magma. This process of heating and slow cooling creates this extremely hard material called granite. Granite consists mainly of Feldspar and Quartz which are very hard minerals.

Marble is a metamorphic stone created by the transformation of another type of stone called sedimentary stone. Sediments buried in the earth such as plant life over many years form sedimentary rocks, which in turn get metamorphosed into marble under intense heat and pressure. During this process other minerals get incorporated into the marble that gives the stone's colour variations. Marble originates as limestone and transforms into marble. Marble mainly consists of Calcium Carbonate.

Although they appear same to an untrained eye, with close examination you can detect specific differences. The natural color variations that appear in both granite and marble differ between the two stones. In granite, colour variations appear flecking throughout the stone but in marble, the colour variation resembles colourful veins and swirls through the stone.

Of the two, granite is the harder material often used in heavy traffic usage areas, whereas marble is the more decorative stone used in decorative spaces such as bath counter tops and walls.

Both materials will last and stay beautiful for many years in the home, It's important to choose the correct material for the location and use to ensure that they are not damaged.

#### Why choose marble or granite over other material?

- Luxury appearance
- Durability and strength
- · Range of colour options
- Low maintenance
- Value for cost

# Flooring

The company has undertaken many flooring projects for hotels, private sector corporate premises, as well as government office complexes.

The high quality granite and marbles from Universal Marble and Granite has adorned many luxury spaces in and around Colombo including luxury residences. Some of the flooring project includes flat surfaces as well as steps and stairways and slanted disability access areas.





# Walls

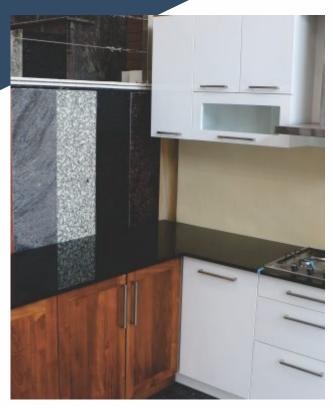
The company specializes in elegant wall installations using granite and marble inclusive of decorative elements. The range of colours and textures available at Universal Marble and Granite gives walls a unique feature adding elegance to the premises.

Many military messes and bases, as well as hotels and resorts have incorporated natural stone based walling options from Universal Marble and Granite.





## Pantries



Granite and marble is a popular preference for kitchen and pantries for their durability and low maintenance.

Universal Marble and Granite has installed numerous pantry and kitchen tops for residents which are especially treated to ensure heat and stain resistance for a longer period of time.



# Bath Ware

Many of Sri Lanka's hotel and resort vanity tops are manufactured and installed by Universal Marble and Granite. The wide variety of colours available in both marble and granite as well as the production capabilities of the processing facility has made the company a sought after supplier of natural stone based vanity tops and bath requirements for large leisure sector projects. In addition, the company has also installed vanity tops for government and private sector office complexes as well as luxury residences.



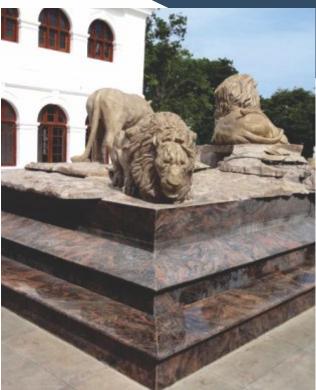


# Decorative

Universal Marble and Granite's skilled craftsmen have manufactured and installed many decorative infrastructures such as ponds and water falls, statues and monuments in several military bases, hotels and government sector premises.

The company is capable of manufacturing and customizing any type of center pieces, monuments and any other types of decorative products of the client choice.





# Factory

The Company has invested in a state of the art natural stone treatment and processing facility in close proximity to Colombo. The facility in Uswetekeiyawa comprise of a team of trained specialists and skilled workers in processing, cutting, polishing, and flaming of all types of natural stones. All staff are trained with technical knowledge and skills by brand representatives. The factory is well equipped with advanced industry machinery from renowned global brands in the industry.

The facility provides customers an opportunity to obtain specially treated stones finishes, custom developed designs, and weather reliant and long lasting surfaces.

Each item at the factory are quality checked prior to releasing to customers and are guaranteed to be of superior grade.



A dedicated warehouse ensures that the natural stones are kept under the most suitable conditions to avoid any oxidization or any other chemical effects on the marbles and granites. The company goes the extra mile to honor the promise of high quality stones, with the widest varieties at the most reliable value and service. Universal Marble and Granite also has an expert team trained to install the granite and marble products, as well as a dedicated team for maintenance and support that supports clients across the island.

## **Our Projects**

## Rock House Army Camp

Rock House army camp is a military base located at Modera which serves as the regimental headquarters of the Sri Lanka Armoured Corps of the Sri Lanka Army.

The project included the construction of the wall, terrace, lobby areas, entrance to the Rock House, visitors rooms, kitchen and washroom areas and floor skirting, using sand stone granite and black galaxy granite.



A total of 7785 sq.ft of granite, and 1428 sq.ft of sand stone adding upto 4,428 pieces of tiles were fitted during this project.

### Project Year -2012/2013



## Independence Square

The Arcade is a plush shopping complex housing top global brands. It is also a symbolic space with renovated historic buildings and coined for its close proximity to the venue of independence declaration.

The project included both decorative and monumental structure manufacture as well as functional area tiling such as the walls, floor surface, steps to the Lion Square, using Paradiso Granite Rough Finish, Paradiso Granite Gloss Finish Granite, Multi Beige Granite Rough

Granite and Multi Beige Granite Gloss Finish Granite. A total of 342 sq.ft of granite was used for this project.

#### Year of project -2015



## Waskaduwa Club

Club Waskaduwa is an award winning beach resort and spa in southern Sri Lanka. The project developed the bar counters, walls, main entrance, door threshold and lobby area with granite and marble decorative and functional requirements, using brown pearl granite and black galaxy granite. A total of 5,098 sqft of granite was fixed during this project in selected locations of the hotel.

Year of project -2015/2016

## Diyathalawa Army Camp

The Diyathalawa Army Camp is Sri Lanka Army's military training base in the Uva province. The camp houses military cadets as well as special task forces for all levels of training.

Several granite works at the camp have been completed under this project including a wall monument for soldiers, the decorative torch structure at the auditorium and office complex, using Madanapalle White Gloss Finish Granite and Madanapalle White Rough Finish Granite. In total the project required 3,336 sq.ft of granite.

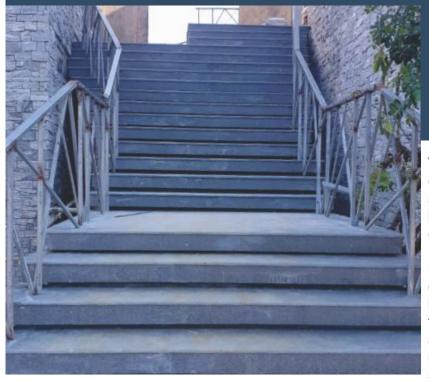


## Sms Holdings

They have started small company and come to higher growth at present and we have experienced team to undertake and manage the entire packing process, production line under monthly consolidated salaries and if required, manufacturing process such as value addition work, packing are undertaken at piece rate.

Project location - Athulkotte Stair case ans outdoor flooring Sq.Ft - 300 Material - Black Granite





## Yala Hilton Project

Yala Hilton Hotel is a 7 acre resort developed by the Melwa Group in the southern tourist belt of Sri Lanka. The hotel will host 28 villa accommodations catering to high end tourists.

Universal Marble and Granite has been extensively involved in this project which has featured granite and marble in many functional and decorative elements such as walls, ponds, stairways using both rough and smooth textures to give the southern wildlife resort feeling.

Year of Project - 2020

## **Branch Network**

#### Head Office \_\_\_\_\_

- 🗂 No 267, Nawala Road, Nawala, Srilanka.
- **112 806 603**
- ➡ 0112 805 052
- 0770 020 990

#### Showrooms \_\_\_\_\_

#### Nugegoda

**55**C, Nawala Road, Nugegoda.

- 🕿 0112 810 866
- 0112 805 052

#### Wattala

- 648, Negambo Road, Mabole, Wattala.
- **112 981 905**
- 🖶 0112 981 905

### Factory \_\_\_\_\_

469/ C/6, Kadawala Road, Uswatakeiyawa.
0112 241 774

